





C. **Fall Athletic Personnel**

i. **Cheer**

- a) **Head Coach** – It is recommended (Athletic & Activities Director) the Board appoint Stephanie Corter as the Head Cheer Coach for the 2026-2027 sports season. Ms. Corter will receive a stipend of \$2,800.00.

Motion: Second:  
Yes:  
No:  
Absent:  
Result:

- b) **Assistant Coach** – Contingent upon Board approval of Head Coach, it is recommended (Athletic & Activities Director) the Board appoint Rodney Sones as the Assistant Cheer Coach (pending documentation) for the 2026-2027 sports season. Mr. Sones will receive a stipend of \$2,500.00.

Motion: Second:  
Yes:  
No:  
Absent:  
Result:

ii. **Revised List**

It is recommended (Athletic & Activities Director) the Board approve the attached list of fall coaches for the 2026-2027 sports season.

Motion: Second:  
Yes:  
No:  
Absent:  
Result:

**7. Other**

**A. Purchase of Conference Systems**

It is recommended (Director of Technology) the Board approve the purchase and installation of the following conference systems from DirSolutions, LLC, 2170 Grimesville Road, Williamsport, PA 17701:

- Board Conference Room (DSC); Quote #4060 attached; at a cost of \$24,282.00
- Conference Room (DSC); Quote #4066 attached; at a cost of \$16,646.00

*Funds for this project will come from the Capital Projects Assigned Fund.*

Motion: \_\_\_\_\_ Second: \_\_\_\_\_  
Yes: \_\_\_\_\_  
No: \_\_\_\_\_  
Absent: \_\_\_\_\_  
Result: \_\_\_\_\_

**B. Engagement Agreement – Legal Counsel**

It is recommended (Superintendent) the Board approve the attached Engagement Agreement with Saxton & Stump, 221 West Philadelphia Street, Suite 600, York, PA 17401, for legal services outlined in the agreement.

Motion: \_\_\_\_\_ Second: \_\_\_\_\_  
Yes: \_\_\_\_\_  
No: \_\_\_\_\_  
Absent: \_\_\_\_\_  
Result: \_\_\_\_\_

**8. Public Comments**

**9. Upcoming Board Meetings – July 8, 2026**

**10. Adjournment**

Motion: \_\_\_\_\_  
Second: \_\_\_\_\_



Main: (570)540-3634

Email: [Info@dir solutions.net](mailto:Info@dir solutions.net)

Web: [www.dir solutions.net](http://www.dir solutions.net)

## Proposal Prepared For Loyalsock Township School District

Project: Conference System for Large Room

Quote # 4060  
Version 1

May 28th, 2026  
Prepared by: Shang Beighey



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**DirSolutions LLC  
DBA The Stereo Shoppe**

2170 Grimesville Rd  
Williamsport PA 17701  
info@dirsolutions.net  
(570)540-3634

Loyalsock Township School District  
1605 4 Mile Dr. Williamsport, PA 17701  
POC: Justin VanFleet, IT  
[jvanfleet@ltsd.k12.pa.us](mailto:jvanfleet@ltsd.k12.pa.us)  
(570)220-0891

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Shang Beighey	Conference System	Due on receipt	Due on completion

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
	<p align="center"><b><u>CONFERENCE SYSTEM FOR LARGE ROOM</u></b></p> <p>I am pleased to outline the proposal for DirSolutions to provide and install a comprehensive Neat conference system for your large conference room.</p> <p>Our primary setup will feature a 95" television integrated with a Neat Bar Pro, accompanied by two centers suspended from the ceiling. To ensure optimal visibility throughout the space, we will complement this with two 75" satellite televisions positioned on the side walls approximately two-thirds of the distance back.</p> <p>To enhance the audio experience, we will integrate an amplifier with ceiling speakers to provide clear, uniform sound quality across the entire room. We understand that Loyalsock IT will provide microphones for this audio system, utilizing the equipment they already have on hand.</p> <p>For system management and scheduling, we will provide a 10" Neat Pad Pro to serve as the primary controller, along with an 8" wall-mounted Neat Pad to function as a dedicated scheduling board.</p>		
1	<p><b><u>LG 86" 4K QNED LED TV</u></b>            α5 AI Processor Gen7, Quantum Dot NanoCell Color Technology, 60Hz Refresh, Edge LED Backlight            with Local Dimming, Dynamic Tone Mapping, Wi-Fi, Game Optimizer, webOS 24            3-HDMI, 2-USB, 1-RF in, 1-Ethernet, 1-Digital Audio Out            • Vesa: 600x400 / Stand Width: 62.2" or 20.6"            • Dimensions with stand (WxHxD): 75.9" x 46.3" x 14.1"            • Dimensions without stand (WxHxD): 75.9" x 43.6" x 1.2"</p>	1987.00	1987.00
2	<p><b><u>LG 75" 4K QNED LED TV</u></b>            α5 AI Processor Gen7, Quantum Dot NanoCell Color Technology, 60Hz Refresh, Edge LED Backlight            with Local Dimming, Dynamic Tone Mapping, Wi-Fi, Game Optimizer, webOS 24            3-HDMI, 2-USB, 1-RF in, 1-Ethernet, 1-Digital Audio Out            • Vesa: 400x300 / Stand Width: 53.1" or 20.6"            • Dimensions with stand (WxHxD): 66.0" x 40.6" x 14.1"            • Dimensions without stand (WxHxD): 66.0" x 38.0" x 1.2"</p>	1340.00	2680.00
2	<b><u>4K HDMI over cat 6 extender 60hz</u></b>	249.00	498.00
3	Mount IT full motion low profile tv wall mounts (heavy duty)	279.00	837.00

1	<b>NEAT Bar Pro</b> All-in-one video device for Zoom/Teams/BYOD. Designed for medium to large rooms up to 30 people within 30ft/10m. Dual 50MP cameras, 113/70 FOV, 16x hybrid zoom, auto-framing, 16 mics, 3 full-range speakers. (One for the 86" TV and one for a 75" TV to offer two separate conference rooms)	5300.00	5300.00
2	<b>ICART</b> Neat Bar pro mount for displays sizes 80-90" positions the Near bar above or below the tv.	470.00	940.00
1	<b>Neat Pad</b> - Scheduling Display. Includes 1 year warranty. Meeting Device - 8-inch (diagonal) touch screen - 2 microphones - Wired/Wireless - Touch-screen - 1 year warranty	950.00	950.00
1	<b>Neat Pad wall mount</b>	42.00	42.00
1	<b>Neat Pad Pro Neat PadPRO</b> - 10 - Controller / Scheduling Display Neat Pad Pro Neat PadPRO - 10IN - Controller / Scheduling Display	1425.00	1425.00
2	<b>NEAT Center</b> A 360-degree companion device extending Neat Symmetry, providing optimal sound and views of meeting room participants. For placement on a table, mounted or hung from above. Does not include POE.	2300.00	4600.00
2	<b>NEAT Center Mount</b> Center mounting kit offers secure ceiling or table mounting options. Includes a ceiling mount with cover and fillet in/out, plus a table mount with fillet in/out ensuring flexible, stable installation for optimal Neat Center performance.	90.00	180.00
2	<b>NEAT Center PoE Injector</b> NFR-Neat Center POE injector, 5m,	90.00	180.00
1	<b>Yamaha Power Amplifier</b> Power Amplifiers - Easy setup, and a user-friendly interface for effortless operation - Supporting Lo-Z (30W @3/4/8) and Hi-Z (60W x1ch, 70V/100V) speaker systems - Flexible 2 mic inputs and selectable 3 stereo inputs - Advanced DSP functions for music playback and microphone use (Feedback Suppressor, Priority Ducker, Leveler)	557.00	557.00
4	Klipsch CS-16C II SKYHOOK CINCH in ceiling speakers	154.00	616.00
1	Premium cat 6 cable, HMDI Cables, material and supplies	450.00	450.00
1	Installation, programming (Estimated 16 hrs. w/2 tech's, any additional labor billed at \$95/per ea. tech hr.)	3040.00	3040.00
	NOTE: PRICING MAY VARY		

**Subtotal** \$24,282.00

**Sales Tax** Exempt

**Total** \$24,282.00

Please find the **Terms and Conditions** for DirSolutions LLC outlined below. These terms apply to the material and labor noted in your project quote.

**Payment and Billing Terms**

All payments are due upon the invoice date. Please note that an equipment deposit will be invoiced separately prior to job deployment. Once deployment begins, we will invoice for 50% of the remaining balance, with the final balance due upon completion of the project. Late payments are subject to a 1.5% monthly finance charge. DirSolutions LLC reserves the right to suspend services if an account is 30 days or more past due. Additionally, a 30% restocking fee applies to any job canceled after a deposit has been received.

**Labor and Liability**

Labor costs are estimated and may vary based on the specific requirements of each job. Our total cumulative liability is limited to the amount actually paid by the client under this agreement or, for multi-phase engagements, the amount paid for the specific phase giving rise to the liability.

**Governing Law and Non-Solicitation**

This agreement is governed by the laws of Pennsylvania and is considered fully executed once reviewed and signed by an authorized representative. Furthermore, the client agrees not to hire or solicit any DirSolutions LLC employees during the term of this contract and for one year following its termination.

Please let us know if you have any questions regarding these terms. We look forward to working with you.

To accept this quotation and payment agreement, sign here and return:

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Print: \_\_\_\_\_

Title: \_\_\_\_\_



THANK YOU FOR YOUR BUSINESS!



Main: (570)540-3634

Email: [Info@dirsolutions.net](mailto:Info@dirsolutions.net)

Web: [www.dirsolutions.net](http://www.dirsolutions.net)

## Proposal Prepared For Loyalsock Township School District

Project: Conference System for small room

Quote # 4066  
Version 1

May 28th, 2026  
Prepared by: Shang Beighey



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SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Shang Beighey	Conference System	Due on receipt	Due on completion

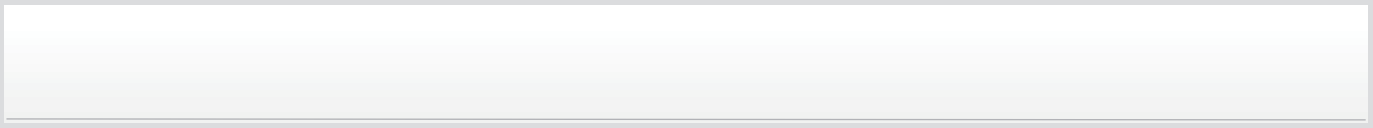
QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
	<b><u>CONFERENCE SYSTEM FOR SMALL ROOM</u></b>		
	Setup will feature two 75" televisions integrated with a Neat Bar Pro, accompanied by one Center suspended from the ceiling. For system management and scheduling, we will provide a 10" Neat Pad Pro to serve as the primary controller, along with an 8" wall-mounted Neat Pad to function as a dedicated scheduling board.		
2	<b><u>LG 75" 4K QNED LED TV</u></b> α5 AI Processor Gen7, Quantum Dot NanoCell Color Technology, 60Hz Refresh, Edge LED Backlight with Local Dimming, Dynamic Tone Mapping, Wi-Fi, Game Optimizer, webOS 24 3-HDMI, 2-USB, 1-RF in, 1-Ethernet, 1-Digital Audio Out • Vesa: 400x300 / Stand Width: 53.1" or 20.6" • Dimensions with stand (WxHxD): 66.0" x 40.6" x 14.1" • Dimensions without stand (WxHxD): 66.0" x 38.0" x 1.2"	1340.00	2680.00
1	Dual 75" TV wall mount	419.00	419.00
1	<b><u>NEAT Bar Pro</u></b> All-in-one video device for Zoom/Teams/BYOD. Designed for medium to large rooms up to 30 people within 30ft/10m. Dual 50MP cameras, 113/70 FOV, 16x hybrid zoom, auto-framing, 16 mics, 3 full-range speakers. (One for the 86" TV and one for a 75" TV to offer two separate conference rooms)	5300.00	5300.00
1	<b><u>ICART</u></b> Neat Bar pro mount for displays sizes 80-90" positions the Near bar above or below the tv.	470.00	470.00
1	<b><u>Neat Pad</u></b> - Scheduling Display. Includes 1 year warranty. Meeting Device - 8-inch (diagonal) touch screen - 2 microphones - Wired/Wireless - Touch-screen - 1 year warranty	950.00	950.00
1	Neat Pad wall mount	42.00	42.00
1	<b><u>Neat Pad Pro Neat PadPRO - 10 - Controller / Scheduling Display</u></b> Neat Pad Pro Neat PadPRO - 10IN - Controller / Scheduling Display	1425.00	1425.00
1	<b><u>NEAT Center</u></b> A 360-degree companion device extending Neat Symmetry, providing optimal sound and views of meeting room participants. For placement on a table, mounted or hung from above. Does not include POE.	2300.00	2300.00

1	<b><u>NEAT Center Mount</u></b> Center mounting kit offers secure ceiling or table mounting options. Includes a ceiling mount with cover and fillet in/out, plus a table mount with fillet in/out ensuring flexible, stable installation for optimal Neat Center performance.	90.00	90.00
1	<b><u>NEAT Center PoE Injector</u></b> NFR-Neat Center POE injector, 5m,	90.00	90.00
1	Premium cat 6 cable, HMDI Cables, material and supplies	350.00	350.00
1	Installation, programming (Estimated 12 hrs. w/2 techs, any additional labor billed at \$95/per ea. tech hr.)	2280.00	2280.00
1	NOTE: PRICING MAY VARY		
1	NEAT: Pulse Pro for Neat Pad, including Control Management and Monitoring, Care Support, and Cover Advanced Replacement for 3 years.	250.00	250.00

*Subtotal* \$16,646.00

*Sales Tax* Exempt

*Total* \$16,646.00



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